



Return to: Innovative Hobby Supply
 11610 Jay Street NW
 Minneapolis., MN 55448
 Or fax to 763-757-2803

Jim Martin
 Account Manager
 1-866-860-7839 toll free
 612-940-2455 direct

WHOLESALE APPLICATION

TO QUALIFY: You must be a well established, hobby-related resale organization and provide proof of such. A business card and tax number are sufficient. This wholesale application must be filled out, signed, dated and returned to us.

Sold To	Ship To
Business Name _____	Business Name _____
Street Address _____	Street Address _____
City _____	City _____
State _____ Zip Code _____ - _____	State _____ Zip Code _____ - _____
Phone () _____ Fax _____	Phone () _____ Fax _____
E-mail: _____ Web _____	E-mail: _____ Web _____

TERMS OF PAYMENT DESIRED (choose one)

COD Check COD Cash Prepay Credit Card # _____

BUSINESS INFORMATION

Individual Partnership Corporation Date Incorporated _____ LLC

Which kind of business? _____ SIC Code _____ How long in business? _____

What product(s) do you sell currently? Slot cars R / C Aircraft Ships
 Decals Rocketry Pine Cars Other _____

FULL NAME OF OWNER(S) & HOME ADDRESS:

Name _____	Name _____
Address _____	Address _____
City _____ State _____	City _____ State _____
Zip Code _____ Phone _____	Zip Code _____ Phone _____

BANK(S):

Name _____ Ck. Acct. # _____ City _____ Phone () _____
 Name _____ Ck. Acct. # _____ City _____ Phone () _____

*Please attach your most current financial statement, if available

OTHER TRADE SUPPLIERS: Please list below, current trade references. Until proper references have been obtained, we may send C.O.D. orders over \$50 on a cash basis. Thank you for your understanding on this matter.

Name _____	Name _____
Address _____	Address _____
City _____ State _____	City _____ State _____
Zip code _____ Phone _____	Zip Code _____ Phone _____
Last date purchase made _____	Last date purchase made _____

MINNESOTA TAX EXEMPTION #

(needed only if business is located in Minnesota)

Person to contact at your business _____

Signed: _____ **Date** _____
(authorizes the release of checking account information)

PLEASE NOTE: Both pages of the Wholesale Application must be completed, signed and returned to qualify for wholesale discounts. Please see Page-2

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What portion of your sales come from the following customers?			How many physical locations?
Less than 1/4	1/4 to 3/4	More than 3/4	
A. Consumers	_____	_____	_____
B. E-commerce	_____	_____	_____
C. Distribution	_____	_____	_____
Do you have your own catalogue? <input type="checkbox"/> Yes <input type="checkbox"/> No			

What percentage of your business do you conduct from the following product categories?				
	25% or less	25% to 50%	50% to 75%	75% to 100%
R/C Cars and accessories	_____	_____	_____	_____
Slot cars	_____	_____	_____	_____
Railroad sets and accessories	_____	_____	_____	_____
Rocketry	_____	_____	_____	_____
R/C airplanes, helicopters	_____	_____	_____	_____
Scale models	_____	_____	_____	_____
Decals	_____	_____	_____	_____
Games	_____	_____	_____	_____
Other _____	_____	_____	_____	_____

How large do you expect your average orders with Innovative Hobby Supply to be?				
<input type="checkbox"/> Under \$100 ea.	<input type="checkbox"/> \$100 to \$350 ea.	<input type="checkbox"/> \$350 to \$550 ea.	<input type="checkbox"/> \$550 to \$1,000 ea.	<input type="checkbox"/> Over \$1,000 ea.

What would you reasonably expect your annual sales volume through us to be?			
<input type="checkbox"/> Under \$500	<input type="checkbox"/> \$500 to \$3,00	<input type="checkbox"/> \$3,000 to \$15,000	<input type="checkbox"/> Over \$15,000

PLEASE NOTE: Both pages 1 and 2 of this wholesale application must be completed, signed, and returned to qualify for wholesale discounts



INNOVATIVE HOBBY SUPPLY — 11610 Jay Street NW Minneapolis, MN 55448
 Telephone: 612-860-5791 Fax: 763-757-2803 Web: www.innovativehobbysupply.com